



Southeastern Massachusetts Land Trust Convocation

Saturday, February 6, 2010 -----8:30 am to Noon

**Canal Club Facility, 100 Trowbridge Rd off Bourne Bridge Rotary,
Quality Inn Hotel, Bourne, 02532**

Co-sponsored by The Compact of Cape Cod Conservation Trusts
The Coalition for Buzzards Bay, and the Massachusetts Land Trust Coalition
Funding provided in part by The Island Foundation

8:30 am

ARRIVAL: free coffee, danish, muffins

8:45 am

KICK-OFF: Welcome and Introductory remarks

Bob Wilber, Director of Land Protection, MassAudubon

Mark Rasmussen, President, The Coalition for Buzzards Bay

9:00 – 10:00 am **SESSION ONE** (*choose A or B workshop, 45 min. w/15 min. Q&A*)

WORKSHOP A. Property Tax Exemption Status for Land Trusts

Learn about recent MA tax cases and their potential implications for land trusts

Robert Levite, Esq., U. Mass Extension Service

Mark Robinson, Exec. Dir., The Compact of Cape Cod Conservation Trusts

WORKSHOP B. Funding Land Acquisition Projects

With State budgets shrinking, local and state match CPA funds decreasing, and citizen pocketbooks closing, learn about federal and state grant opportunities.

Sharon Marino, Project Leader, Coastal Ecosystems Program, USFWS

Dorrie Pizzella, Director, MA Office of Grants & Technical Assistance

Barbara Schneider, Chair, Community Preservation Comm., Town of Falmouth

Brendan Annett, V.P. Watershed Protection, The Coalition for Buzzards Bay

10:00 am

BREAK

10:15 – 10:45 am

Plenary Session. Featured Speaker:

Fred O'Regan, President, International Fund for Animal Welfare

10:45 – 11:45 am **SESSION TWO** (*choose A or B workshop, 45 min w/15 min. Q&A*)

WORKSHOP A. The Art of Negotiating Land Transactions

Before you begin to worry about raising funds for a land project, there has to be a project. Learn how to overcome obstacles and "get the deal done."

Bob Wilber, Director of Land Protection, MassAudubon

Mark Robinson, Exec. Dir., The Compact of Cape Cod Conservation Trusts

Scott MacFaden, Land Protection Specialist, Wildlands Trust of SE Mass.

WORKSHOP B. Land Management Roundtable

Participate in a lively discussion with land steward professionals and volunteers about balancing visitor use with resource protection.

Heidi Blythe, Land Prot. & Restoration Specialist, The Coalition for Buzzards Bay

John Gould, Volunteer Steward, The 300 Committee

Ryan Mann, Outreach & Stewardship Coordinator, Harwich Conservation Trust

Kris Ramsay, Land Manager, Orleans Conservation Trust

Craig Schneeberger, Dir. of Land Management, Chatham Conservation Fdn.

Sarah F. Storer-Rickson, Land Manager, Dartmouth Natural Resources Trust

11:45 am –

12:00 pm

CLOSING REMARKS

Bernie McHugh, Massachusetts Land Trust Coalition